

## **Earnings Presentation**

Park Systems

2024. 1Q

#### Disclaimer

This document is an investor relations (Presentation) of Park Systems Corporation (the Company). You are prohibited from making and distributing copies to others without Park Systems's written consent.

Your attendance or reading of this Presentation shall constitute that you have agreed with the above confidentiality notice. And violating it may be punishable by the Act of the Financial Investment Services and Capital Markets.

The forward-looking statements contained in this document are not from verifiable data. The estimates included in this document are forecasted data and not actual data from the past. Those data are denoted as (E), estimate and forecast. The estimated and forecasted numbers and information can change based on the changing business environment. Because this information is inherently difficult to predict, the estimations and forecasts can deviate significantly in actuality.

Furthermore, the forecast is based on the current market conditions and the status of the Company management and plan as of the date of this presentation. The market in the future may change and the Company's plans may be modified without notice. The officers of the Company and the Company will not be responsible for any loss arising from the use of this material (including negligence and others).

This document shall not constitute an offer or solicitation to sales, marketing, or subscription of shares without any part that can be the basis or a basis for investment decisions or contracts and commitments in the document.



#### **Performance**

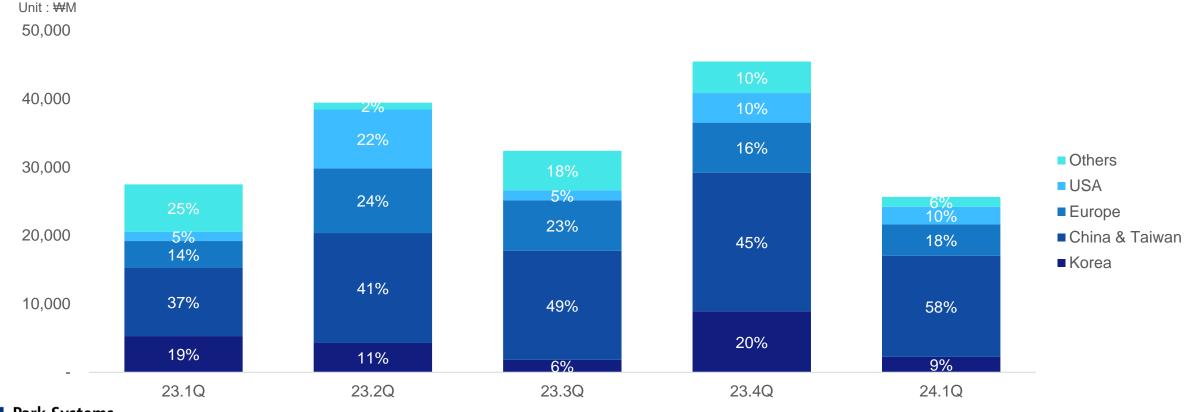
- Park Systems usually generates orders in the first half of the year, and leverages those results to realize high sales in the second half of the year.
- Year-on-year (YoY), revenue(1Q) decreased by 7%, and operating profit(1Q) decreased by 77%.
- Quarter-on-quarter (QoQ), revenue(1Q) decreased by 44%, and operating profit(1Q) decreased by 95%.

Consolidated based on K-IFRS (Unit : mm KRW)	2023				2024	YoY	QoQ
	1Q	2Q	3Q	4Q	1Q	101	- QUQ
Sales Revenue	27,488	39,445	32,404	45,469	25,664	(7%)	(44%)
CoGS	10,032	13,600	11,787	16,982	9,107	(9%)	(46%)
Gross Profit	17,456	25,845	20,617	28,487	16,557	(5%)	(42%)
SG&A	15,272	15,740	15,147	18,686	16,048	5%	(14%)
Operating Profit	2,184	10,105	5,470	9,801	509	(77%)	(95%)
Net Income	2,632	7,624	6,316	7,990	2,727	4%	(66%)



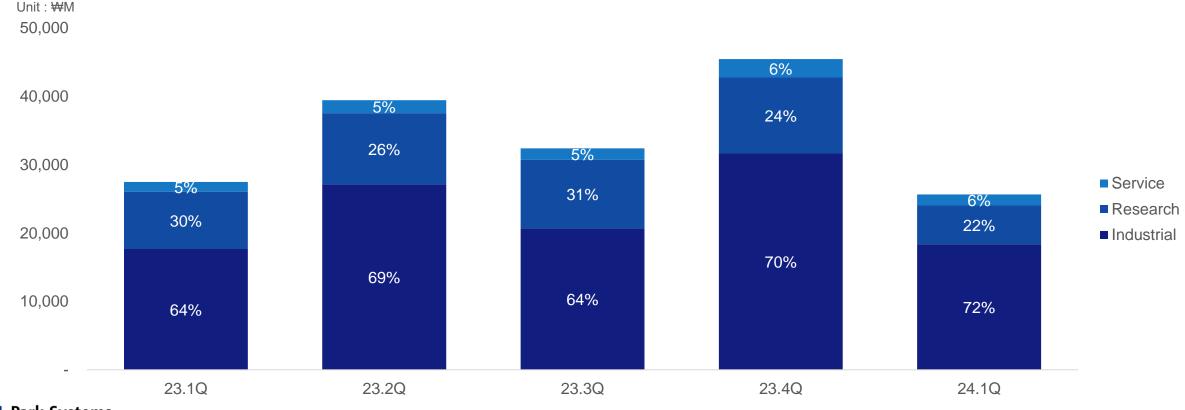
### Revenue Composition by Region

- The seasonality of sales with lower first halves and higher second halves is being maintained.
- The shipment volume was not high in the 1<sup>st</sup> quarter, the shipment volume will increase toward the 2<sup>nd</sup> half.
- There is no impact from Chinese regulations. Most industrial equipment was shipped to China and Taiwan.



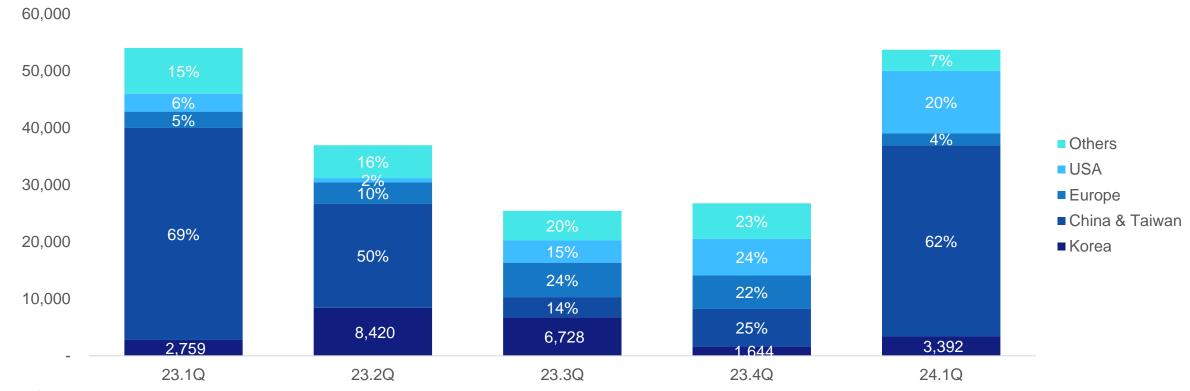
### Revenue Composition by Equipment Type

- The sales proportions are 72% for industrial products, 22% for research products, and 6% for services.
- Several NX-Masks have been shipped to China and Taiwan.
- Even more industrial products will be delivered in the remaining quarters of this year.



#### **New Order by Region**

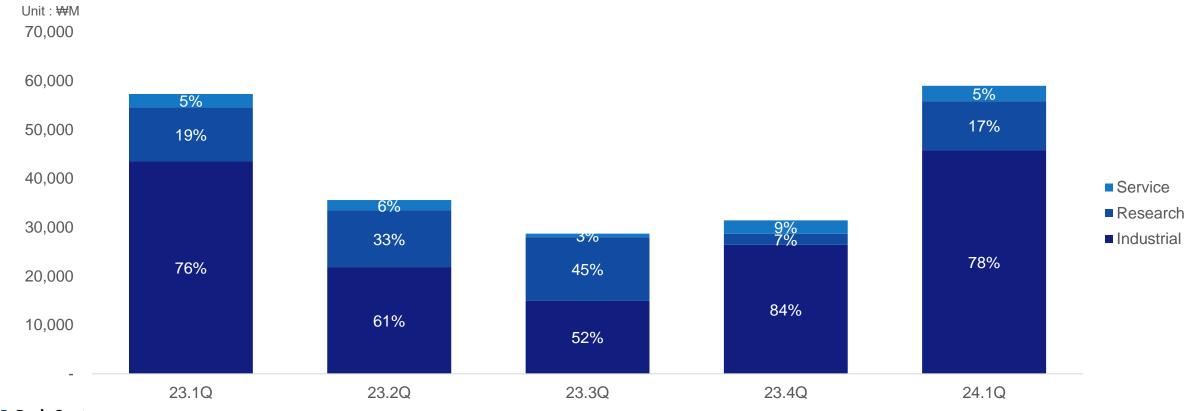
- The new orders amount in the first quarter is approximately 58 billion KRW.
- 60% of the new orders came from China and Taiwan.
- The United States holds a significant proportion at 20%.
- We are expecting more orders from regions other than China in the remaining quarters.



Unit : ₩M

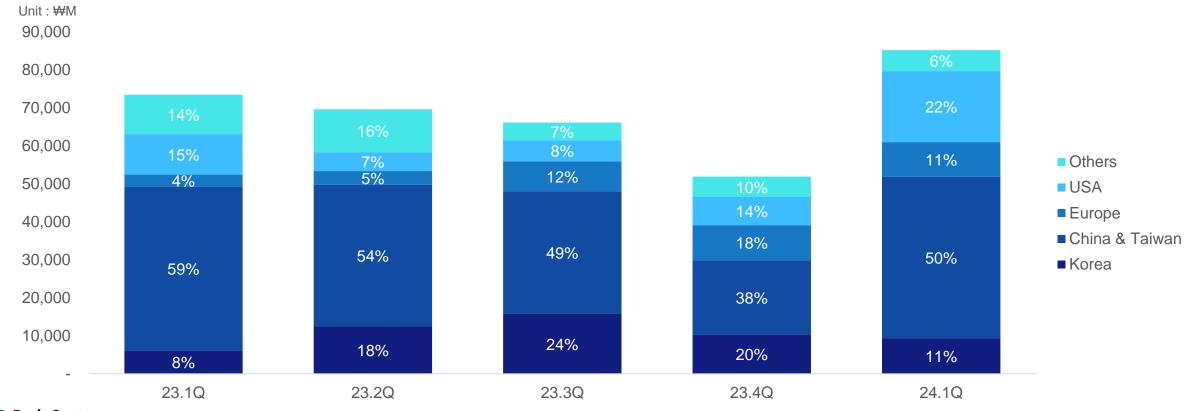
### **New Order by Equipment Type**

- The new orders consist of 78% industrial equipment, 17% research equipment, and 5% services.
- In the first quarter, we received several orders for NX-Hybrid WLI and NX-Mask.
- We are also expecting new equipment orders in the remaining quarters.
- We are aiming for an annual increase in new orders of more than 20% compared to last year.



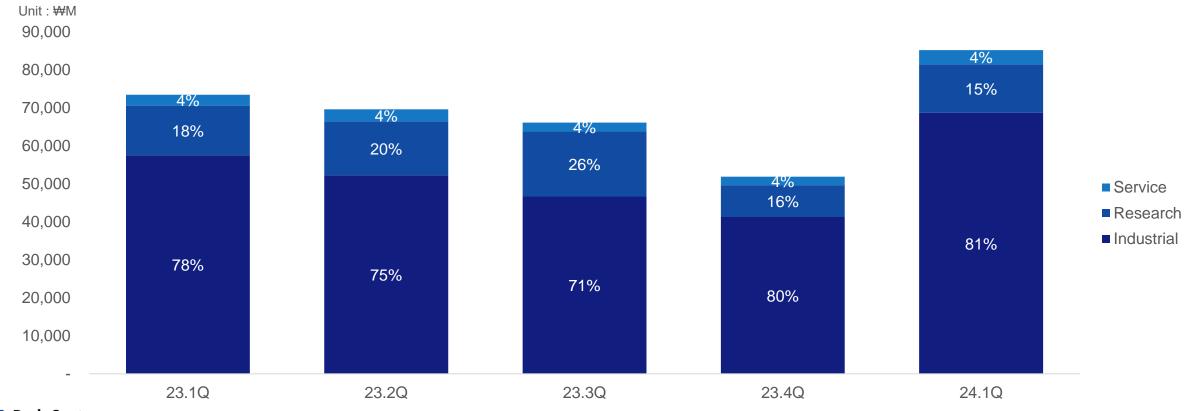
## Order Backlog by Region

- The order backlog at the end of the first quarter is approximately 85 billion KRW.
- We have the highest order backlog in history.
- Most of the order backlog will be shipped within this year.
- As shipments and other region orders increase, the proportion of Chinese order backlog will decrease.

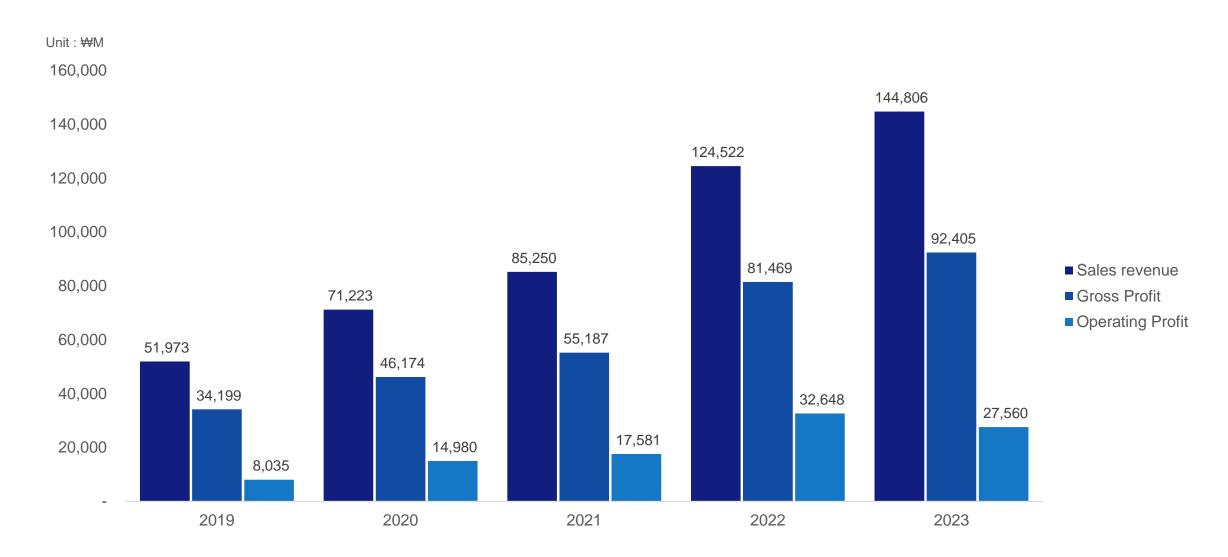


### Order Backlog by Equipment Type

- The order backlog consists of 81% industrial equipment, 15% research equipment, and 4% services.
- The order backlog includes new equipment such as NX-Hybrid WLI and NX-Mask.
- Since industrial equipment with high profit margins occupies a large proportion of the order backlog, the profit margin is expected to increase in the future

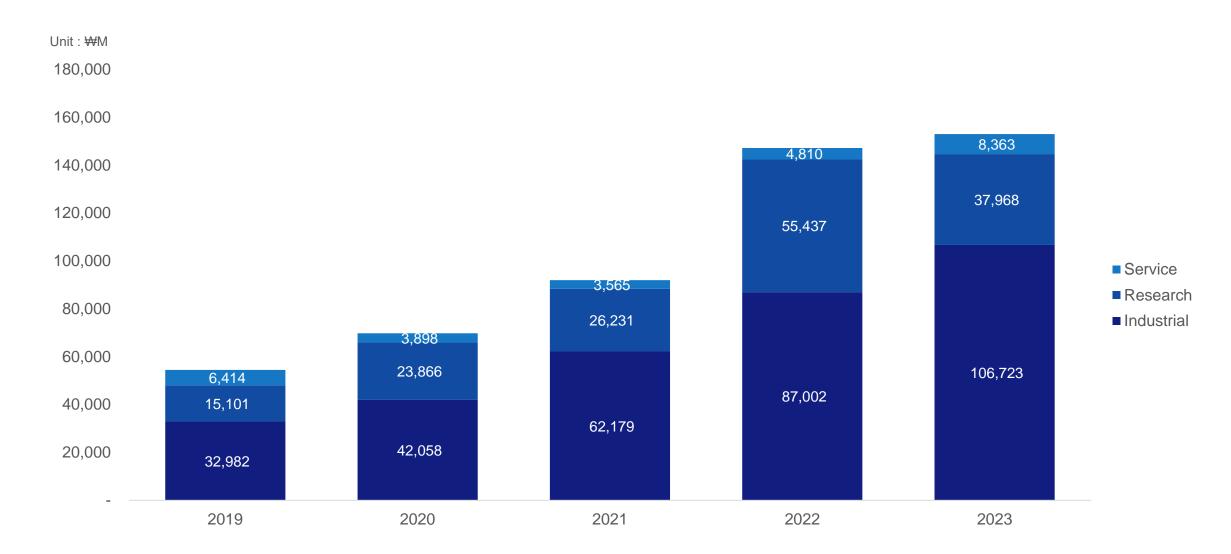


#### **Performance History**





#### **Order History**







# Thank you

Park Systems